

600028



# 中国石油化工股份有限公司 2015 年第一季度报告

..... 3

..... 3

..... 8

..... 11

1.1

1.2

1.3

1.4

2.1

2.1.1

|  |           |           |       |
|--|-----------|-----------|-------|
|  |           |           | (%)   |
|  | 1,436,051 | 1,451,368 | (1.1) |
|  | 671,514   | 594,483   | 13.0  |

|  |       |        |        |
|--|-------|--------|--------|
|  |       |        | (%)    |
|  | 6,682 | 12,621 | (47.1) |

|  |         |         |        |
|--|---------|---------|--------|
|  | 478,241 | 641,065 | (25.4) |
|--|---------|---------|--------|

|   |       |
|---|-------|
|   |       |
|   | /     |
|   | 23    |
|   | 8     |
| 1 | (681) |
|   | (7)   |
|   | 178   |
|   | (479) |
|   | 120   |
|   | (359) |
|   | (349) |
|   | (10)  |

1

2.1.2

|  |           |           |   |       |
|--|-----------|-----------|---|-------|
|  |           |           | : | :     |
|  |           |           |   | (%)   |
|  | 1,436,051 | 1,451,368 |   | (1.1) |
|  | 670,097   | 593,041   |   | 13.0  |

|     |       |        |  |        |
|-----|-------|--------|--|--------|
|     |       |        |  | (%)    |
|     | 6,682 | 12,621 |  | (47.1) |
|     | 5,153 | 24,817 |  | (79.2) |
|     | 2,172 | 14,121 |  | (84.6) |
| /   | 0.018 | 0.121  |  | (85.1) |
| /   | 0.018 | 0.120  |  | (85.0) |
| (%) | 0.32  | 2.42   |  | 2.10   |

2.2

829,677 , A 823,270

|         |                |       |   |      |
|---------|----------------|-------|---|------|
|         |                | (%)   |   |      |
|         | 85,720,671,101 | 70.80 | 0 |      |
| (<br>1) | 25,435,574,108 | 21.01 |   | H /A |
|         | 156,034,806    | 0.13  | 0 | A    |
|         | 89,996,185     | 0.07  | 0 | A    |
|         | 68,375,774     | 0.06  | 0 | A    |
| A50ETF  | 52,648,502     | 0.04  | 0 | A    |
|         | 45,917,655     | 0.04  | 0 | A    |
| 50      | 43,548,422     | 0.04  | 0 | A    |
|         | 42,997,961     | 0.04  | 0 | A    |
| UBS AG  | 40,341,942     | 0.03  | 0 | A    |

1

553,150,000 H

2.3

2015

7.0%

4.8%

16.9

21.7

|       |       |       |         |       |
|-------|-------|-------|---------|-------|
|       |       |       |         | 117.8 |
| 1.0%  |       | 2.0%  |         | 2.1%  |
|       |       | 12.3  |         |       |
|       |       |       |         | 2.4%  |
| 5.0%  | 11.0% | 19.8% | 2.9%    |       |
|       | 33.6  |       |         |       |
|       |       |       |         |       |
| 4,649 |       | 10.3% | 4,205   | 8.7%  |
| 2,890 |       | 5.9%  | 63      | 75.0% |
|       |       |       | 52.8    |       |
|       |       |       |         |       |
| 276.8 |       | 7.3%  | 1,464.4 | 3.1%  |
|       | 30.7  |       |         |       |

|   |   | 3      | 31 | 3      |         |
|---|---|--------|----|--------|---------|
|   |   | 2015   |    | 2014   |         |
| 1 |   | 117.82 |    | 118.96 | (0.96)  |
|   |   | 87.55  |    | 89.37  | (2.04)  |
|   |   | 74.01  |    | 76.60  | (3.38)  |
|   |   | 13.54  |    | 12.77  | 6.03    |
|   |   | 181.06 |    | 177.37 | 2.08    |
|   | / | 46.22  |    | 95.39  | (51.55) |
|   | / | 7.94   |    | 6.97   | 13.92   |
| 4 |   |        |    |        |         |
|   |   | 58.58  |    | 57.22  | 2.38    |

2015

|              |              | 3 31 3 |        | (%)     |
|--------------|--------------|--------|--------|---------|
|              |              | 2015   | 2014   |         |
|              |              | 36.85  | 35.09  | 5.02    |
|              |              | 13.29  | 11.97  | 11.03   |
|              |              | 17.74  | 18.27  | (2.90)  |
|              |              | 5.82   | 4.86   | 19.75   |
|              |              | 9.43   | 10.13  | (6.91)  |
|              | %            | 76.68  | 76.98  | (0.30)  |
|              | %            | 94.69  | 94.79  | (0.10)  |
|              |              | 46.49  | 42.15  | 10.30   |
|              |              | 42.05  | 38.67  | 8.74    |
|              |              | 28.90  | 27.29  | 5.90    |
|              |              | 13.15  | 11.38  | 15.55   |
|              | <sup>2</sup> | 30,539 | 30,551 | (0.04)  |
|              |              | 30,526 | 30,538 | (0.04)  |
| <sup>3</sup> | /            | 3,786  | 3,575  | 5.90    |
| <sup>4</sup> |              | 2,768  | 2,579  | 7.33    |
|              |              | 3,786  | 3,519  | 7.59    |
|              |              | 213    | 254    | (16.14) |
|              |              | 2,128  | 2,196  | (3.10)  |
|              |              | 311    | 326    | (4.60)  |

1                          1        =7.10                                  1        =7.21                                  1        =35.31

2   2014    2014    12    31

3

4    100%

71.16

29.95

LNG

10.61

12.99

15.80

1.81

## 3.1

|  | 2015    |    | 2014    |    | /( )     |        |
|--|---------|----|---------|----|----------|--------|
|  | 3       | 31 | 12      | 31 |          | %      |
|  | 73,946  |    | 10,100  |    | 63,846   | 632.1  |
|  | 63,491  |    | 90,831  |    | (27,340) | (30.1) |
|  | 131,040 |    | 198,366 |    | (67,326) | (33.9) |
|  | 61,989  |    | 103,302 |    | (41,313) | (40.0) |
|  | 117,655 |    | 48,703  |    | 68,952   | 141.6  |
|  | 953     |    | 491     |    | 462      | 94.1   |
|  | (4,120) |    | (7,261) |    | 3,141    | (43.3) |
|  | 102,540 |    | 52,612  |    | 49,928   | 94.9   |

|  | 2015  |    |   | 2014  |    |   | /( )    |        |
|--|-------|----|---|-------|----|---|---------|--------|
|  | 3     | 31 | 3 | 3     | 31 | 3 |         | %      |
|  | 2,409 |    |   | 4,188 |    |   | (1,779) | (42.5) |
|  | 259   |    |   | 1,433 |    |   | (1,174) | (81.9) |
|  | 876   |    |   | 445   |    |   | 431     | (96.9) |

|  | 2015  |    |   | 2014   |    |   | /( )    |        |
|--|-------|----|---|--------|----|---|---------|--------|
|  | 3     | 31 | 3 | 3      | 31 | 3 |         | %      |
|  | 6,682 |    |   | 12,621 |    |   | (5,939) | (47.1) |

92,996

30,459



3.2

25  
2015

2014 9 12

3 6 25 1,050.44

29.5849% 2015 3 31

2014 9 15 2015 1 6 2015 3 7 2015

4 2

3.3

|  |  |  |                            |   |                        |  |
|--|--|--|----------------------------|---|------------------------|--|
|  |  |  |                            |   |                        |  |
|  |  |  | 1<br>2<br>3<br>4<br>5<br>6 | H | 2001 6<br>22           |  |
|  |  |  |                            | 5 | 2010 10<br>27 5        |  |
|  |  |  | 5                          |   | 2012 3<br>15 5         |  |
|  |  |  | 1                          |   | 2014 4<br>29<br><br>10 |  |
|  |  |  |                            | 2 |                        |  |

|  |  |  |     |  |  |  |
|--|--|--|-----|--|--|--|
|  |  |  | 1 2 |  |  |  |
|--|--|--|-----|--|--|--|

|  |           |
|--|-----------|
|  |           |
|  |           |
|  | 2015 4 29 |

4.1

:

:

|  |           |            |
|--|-----------|------------|
|  | 2015 3 31 | 2014 12 31 |
|--|-----------|------------|

---

|  |           |           |
|--|-----------|-----------|
|  | 30,301    | 29,715    |
|  | 7,174     | 7,820     |
|  | 12,055    | 11,549    |
|  | 179,353   | 200,016   |
|  | 661,997   | 804,273   |
|  |           |           |
|  | 121,071   | 118,280   |
|  | 117,655   | 48,703    |
|  | (4,120)   | (7,261)   |
|  | 953       | 491       |
|  | 193,552   | 193,552   |
|  | 242,403   | 240,718   |
|  | 671,514   | 594,483   |
|  | 102,540   | 52,612    |
|  | 774,054   | 647,095   |
|  | 1,436,051 | 1,451,368 |

( )

:

:

:

|  | 2015 3 31 | 2014 12 31 |
|--|-----------|------------|
|  |           |            |
|  | 29,905    | 1,805      |
|  | 817       | 176        |
|  | 25,024    | 25,031     |
|  | 1,950     | 1,962      |
|  | 147,303   | 201,234    |
|  | 50,053    | 74,654     |
|  | 13,710    | 19,186     |
|  | 268,762   | 324,048    |
|  |           |            |
|  | 70        | 91         |
|  | 205,002   | 189,631    |
|  | 429,229   | 452,361    |
|  | 85,705    | 100,543    |
|  | 8,462     | 8,834      |
|  | 2,572     | 2,547      |
|  | 731       | 0          |
|  | 7,640     | 2,767      |
|  | 739,411   | 756,774    |
|  | 1,008,173 | 1,080,822  |
|  |           |            |
|  | 17,751    | 57,749     |
|  | 2,142     | 2,933      |
|  | 78,727    | 102,399    |
|  | 3,538     | 3,926      |
|  | 1,164     | 310        |
|  | 16,284    | 19,883     |
|  | 195,850   | 198,144    |
|  | 11,978    | 11,084     |
|  | 327,434   | 396,428    |
|  |           |            |
|  | 55,154    | 55,202     |
|  | 45,553    | 62,221     |
|  | 26,390    | 25,830     |
|  | 0         | 600        |
|  | 1,809     | 1,892      |
|  | 128,906   | 145,745    |

---

|  |           |           |
|--|-----------|-----------|
|  | 456,340   | 542,173   |
|  |           |           |
|  | 121,071   | 118,280   |
|  | 68,716    | 54,690    |
|  | (640)     | (206)     |
|  | 532       | 232       |
|  | 193,552   | 193,552   |
|  | 168,602   | 172,101   |
|  | 551,833   | 538,649   |
|  | 1,008,173 | 1,080,822 |

( )

|      | :         |         |
|------|-----------|---------|
|      | 3 31 2015 | 3 2014  |
|      | 478,241   | 641,065 |
|      | 476,589   | 621,163 |
|      | 385,281   | 540,340 |
|      | 58,830    | 46,136  |
|      | 10,961    | 10,720  |
|      | 16,846    | 16,822  |
|      | 2,409     | 4,188   |
| ( )  | 2,775     | 3,006   |
|      | (513)     | (49)    |
|      | (259)     | (1,433) |
|      | 1,065     | 854     |
|      | 2,458     | 19,323  |
|      | 876       | 445     |
|      | 404       | 468     |
|      | 2,930     | 19,300  |
|      | 950       | 4,818   |
|      | 1,980     | 14,482  |
|      | 1,685     | 13,477  |
|      | 295       | 1,005   |
|      | 2,714     | (299)   |
| ( ): |           |         |
|      | 2,674     | (643)   |
|      | (100)     | (43)    |
|      | 140       | 387     |
|      | 4,694     | 14,183  |
|      | 4,826     | 13,012  |
|      | (132)     | 1,171   |

|     | 3 31 3   |          |
|-----|----------|----------|
|     | 2015     | 2014     |
|     | 215, 140 | 385, 927 |
|     | 164, 590 | 309, 988 |
|     | 41, 923  | 35, 521  |
|     | 607      | 8, 431   |
|     | 9, 426   | 13, 769  |
|     | 2, 566   | 2, 958   |
| ( ) | 2, 765   | 2, 999   |
|     | 101      | (3)      |
|     | (259)    | (1, 505) |
|     | 1, 735   | 3, 179   |
|     | (5, 362) | 13, 938  |
|     | 527      | 2, 496   |
|     | 221      | 419      |
|     | (5, 056) | 16, 015  |
|     | (1, 557) | 3, 021   |
|     | (3, 499) | 12, 994  |
|     | (434)    | (43)     |
| ):  | (        |          |
|     | (417)    | 0        |
|     | (17)     | (43)     |
|     | (3, 933) | 12, 951  |

( )



|  | 3 31 3    |           |
|--|-----------|-----------|
|  | 2015      | 2014      |
|  |           |           |
|  | 550,150   | 709,912   |
|  | 220       | 325       |
|  | 30,228    | 7,452     |
|  | 580,598   | 717,689   |
|  | (444,929) | (604,230) |
|  | (12,612)  | (12,487)  |
|  | (78,133)  | (72,786)  |
|  | (38,242)  | (15,565)  |
|  | (573,916) | (705,068) |
|  | 6,682     | 12,621    |
|  |           |           |
|  | 388       | 474       |
|  | 274       | 107       |
|  | 57        | 222       |
|  |           |           |
|  | 929       | 487       |
|  | 1,648     | 1,290     |
|  | (33,417)  | (34,663)  |
|  | (2,822)   | (4,044)   |
|  | (2,064)   | (1,755)   |
|  | (38,303)  | (40,462)  |
|  | (36,655)  | (39,172)  |
|  |           |           |
|  | 105,089   | 2,312     |
|  | 105,089   | 2,312     |
|  |           |           |
|  | 326,634   | 290,155   |
|  | 431,723   | 292,467   |
|  | (337,583) | (260,689) |
|  | (1,144)   | (1,319)   |
|  | (134)     | (272)     |
|  | (338,727) | (262,008) |
|  | 92,996    | 30,459    |

---

|  |        |        |
|--|--------|--------|
|  | (271)  | 32     |
|  | 62,752 | 3,940  |
|  | 9,355  | 15,046 |
|  | 72,107 | 18,986 |

( )

|  | 3 31 3    |           |
|--|-----------|-----------|
|  | 2015      | 2014      |
|  |           |           |
|  | 243,634   | 443,609   |
|  | 88        | 201       |
|  | 25,269    | 21,294    |
|  | 268,991   | 465,104   |
|  | (181,025) | (352,723) |
|  | (8,044)   | (9,503)   |
|  | (46,063)  | (59,582)  |
|  | (14,413)  | (19,762)  |
|  | (249,545) | (441,570) |
|  | 19,446    | 23,534    |
|  |           |           |
|  | 77,824    | 632       |
|  | 957       | 2,624     |
|  | 1,675     | 222       |
|  | 143       | 23        |
|  | 80,599    | 3,501     |
|  | (20,959)  | (23,824)  |
|  | (10,301)  | (7,221)   |
|  | (31,260)  | (31,045)  |
|  | 49,339    | (27,544)  |
|  |           |           |
|  | 65,385    | 70,255    |
|  | 65,385    | 70,255    |
|  | (104,649) | (64,122)  |

|  | 3 31 3    |           |
|--|-----------|-----------|
|  | 2015      | 2014      |
|  |           |           |
|  |           |           |
|  | 13,839    | 17,190    |
|  | 18,220    | 36,752    |
|  | 32,059    | 53,942    |
|  |           |           |
|  | 29,835    | 44,542    |
|  | 200,506   | 276,143   |
|  | 230,341   | 320,685   |
|  |           |           |
|  | 268,841   | 348,695   |
|  | 836       | 1,166     |
|  | 269,677   | 349,861   |
|  |           |           |
|  | 63,340    | 87,370    |
|  | 9,864     | 15,703    |
|  | 73,204    | 103,073   |
|  |           |           |
|  | 93,489    | 134,584   |
|  | 79,913    | 168,474   |
|  | 173,402   | 303,058   |
|  | (309,339) | (498,238) |
|  | 469,344   | 632,381   |
|  |           |           |
|  | 1,594     | 2,650     |
|  | 1,033     | 1,207     |
|  | 4,097     | 2,607     |
|  | 1,900     | 1,820     |
|  | 273       | 400       |
|  | 8,897     | 8,684     |

|      |         |         |
|------|---------|---------|
|      | 478,241 | 641,065 |
| /    |         |         |
|      |         |         |
|      | (1,285) | 13,045  |
|      | (4,080) | 3,456   |
|      | 5,137   | 8,675   |
|      | 2,963   | (1,434) |
|      | 344     | (13)    |
|      | 982     | 361     |
|      | 4,061   | 24,090  |
| /( ) |         |         |
|      | (273)   | 690     |
|      | 33      | (141)   |
|      | 148     | 241     |
|      | 571     | (201)   |
|      | 586     | 265     |
|      | 1,065   | 854     |
|      | (2,409) | (4,188) |
|      | (259)   | (1,433) |
|      | 2,458   | 19,323  |
|      | 876     | 445     |
|      | 404     | 468     |
|      | 2,930   | 19,300  |

4.2

:

:

:

:

|     | 3 31 3    |           |
|-----|-----------|-----------|
|     | 2015      | 2014      |
|     |           |           |
|     | 469,344   | 632,381   |
|     | 8,897     | 8,684     |
|     | 478,241   | 641,065   |
|     |           |           |
|     | (358,898) | (516,641) |
|     | (15,550)  | (16,122)  |
|     | (23,753)  | (21,170)  |
| ( ) | (2,775)   | (3,006)   |
|     | (13,684)  | (13,249)  |
|     | (58,830)  | (46,136)  |
| ( ) | 402       | 76        |
|     | (473,088) | (616,248) |
|     | 5,153     | 24,817    |
|     |           |           |
|     | (2,379)   | (3,129)   |
|     | 421       | 462       |
|     | (259)     | (1,505)   |
|     | (451)     | (1,521)   |
|     | (2,668)   | (5,693)   |
|     | 12        | 49        |
|     | 1,053     | 805       |
|     | 3,550     | 19,978    |
|     | (950)     | (4,818)   |
|     | 2,600     | 15,160    |
|     |           |           |
|     | 2,172     | 14,121    |
|     | 428       | 1,039     |
|     | 2,600     | 15,160    |

---

|      |       |        |
|------|-------|--------|
|      |       |        |
| ( )  | 0.018 | 0.121  |
| ( )  | 0.018 | 0.120  |
|      | 2,714 | (299)  |
| ( ): |       |        |
|      | 2,674 | (643)  |
|      | (100) | (43)   |
|      | 140   | 387    |
|      | 5,314 | 14,861 |
| :    |       |        |
|      | 5,313 | 13,656 |
|      | 1     | 1,205  |

:

:

:

:

|  | 2015 3 31 | 2014 12 31 |
|--|-----------|------------|
|  |           |            |
|  | 699,356   | 703,485    |
|  | 166,652   | 177,667    |
|  | 6,281     | 6,281      |
|  | 33,438    | 32,119     |



---

|  |         |         |
|--|---------|---------|
|  | 42,345  | 43,145  |
|  | 7,174   | 7,820   |
|  | 30,301  | 29,715  |
|  | 13,546  | 13,067  |
|  | 180,844 | 201,534 |
|  | 772,563 | 645,577 |
|  |         |         |
|  | 121,071 | 118,280 |
|  | 549,026 | 474,761 |
|  | 670,097 | 593,041 |
|  | 102,466 | 52,536  |
|  | 772,563 | 645,577 |

| (a) | 3 31 3    | 3         |
|-----|-----------|-----------|
|     | 2015      | 2014      |
|     | 6,682     | 12,621    |
|     | (31,772)  | (31,613)  |
|     | (1,645)   | (3,050)   |
|     | (2,822)   | (4,044)   |
|     | 41        | 474       |
|     | 57        | 222       |
|     | (1,094)   | (1,730)   |
|     | 306       | 462       |
|     | 274       | 107       |
|     | (36,655)  | (39,172)  |
|     | 326,634   | 290,155   |
|     | (337,583) | (260,689) |
|     | (134)     | (272)     |
|     | 105,089   | 2,312     |
|     | (1,010)   | (1,047)   |
|     | 92,996    | 30,459    |
|     | 63,023    | 3,908     |
|     | 9,355     | 15,046    |
|     | (271)     | 32        |
|     | 72,107    | 18,986    |

(a)

|   | 3 31     | 3        |
|---|----------|----------|
|   | 2015     | 2014     |
|   |          |          |
|   | 3,550    | 19,978   |
| : |          |          |
|   | 23,753   | 21,170   |
|   | 1,889    | 1,809    |
|   | (1,053)  | (805)    |
|   | (12)     | (49)     |
|   | (421)    | (462)    |
|   | 2,379    | 3,129    |
|   | 539      | 643      |
|   | 23       | 48       |
|   | (513)    | (49)     |
|   | 259      | 1,505    |
|   | 30,393   | 46,917   |
|   | 30,550   | (2,893)  |
|   | 28,508   | (22,158) |
|   | (79,856) | (4,221)  |
|   | 9,595    | 17,645   |
|   | (2,913)  | (5,024)  |
|   | 6,682    | 12,621   |



|   |         |         |
|---|---------|---------|
|   | 478,241 | 641,065 |
|   |         |         |
| / |         |         |
|   |         |         |
|   | (1,232) | 13,206  |
|   | (3,355) | 3,739   |
|   | 5,281   | 8,832   |
|   | 3,069   | (1,342) |
|   | 408     | 21      |
|   | 982     | 361     |
|   | 5,153   | 24,817  |
|   |         |         |
|   | (270)   | 690     |
|   | 33      | (142)   |
|   | 136     | 194     |
|   | 571     | (201)   |
|   | 583     | 264     |
|   | 1,053   | 805     |
|   |         |         |
|   | (3)     | 0       |
|   | 0       | 1       |
|   | 12      | 47      |
|   | 0       | 0       |
|   | 3       | 1       |
|   | 12      | 49      |
|   | (2,668) |         |

4.3  
)

(

(i)

(ii)

:

:

:

:

|      | 3 31  | 3      |
|------|-------|--------|
|      | 2015  | 2014   |
|      | 1,980 | 14,482 |
|      |       |        |
| (i)  | 27    | 26     |
| (ii) | 593   | 652    |
|      | 2,600 | 15,160 |

|  | 2015 3 31 | 2014 12 31 |
|--|-----------|------------|
|  | 774,054   | 647,095    |

---

|      |          |          |
|------|----------|----------|
|      |          |          |
| (i)  | (1, 491) | (1, 518) |
| (ii) | 0        | 0        |
|      | 772, 563 | 645, 577 |