

China Petroleum & Chemical Corporation The First Quarterly Report for 2017

> 27 April 2017 Beijing, China

1 Important notice

- 1.1 The Board of Directors, the Supervisory Board of China Petroleum & Chemical Corporation ("Sinopec Corp." or the "Company") and its directors, supervisors and senior management warrant that there are no material omissions, misrepresentations or misleading statements contained in this report and severally and jointly accept full responsibility for the authenticity, accuracy and completeness of the information contained in this report.
- 1.2 The first quarterly report for 2017 was approved at the 13th meeting of the Sixth Session of the Board of Directors of Sinopec Corp. All the directors attended this meeting.
- 1.3 Mr. Wang Yupu, Chairman of the Board of Directors, Mr. Dai houliang, Vice Chairman and President, Mr. Wang Dehua, Chief Financial Officer and Head of the Corporate Finance Department of Sinopec Corp. warrant the authenticity, accuracy and completeness of the financial statements contained in this quarterly report.
- 1.4 The financial statements in this quarterly report were not audited.

2 Basic information of Sinopec Corp.

2.1 Principal financial data and indicators

2.1.1 Principal financial data and indicators prepared in accordance with China Accounting Standards for Business Enterprises (ASBE)

	Units: RMB million		
			Changes from the
	As of 31 March	As of 31	end of the preceding
	2017	December 2016	year to the end of the
			reporting period (%)
Total assets	1,478,917	1,498,609	(1.3)
Total equity attributable to equity	779 619	712,232	2.3
shareholders of the Company	728,618	/12,232	2.3

	Three 1	months	Changes over the same period of the
	2017	2016	preceding year (%)
Net cash flow from operating activities	13,276	34,285	(61.3)
Operating income	582,185	414,061	40.6
Net profit attributable to equity shareholders of the Company	16,633	6,190	168.7

2.1.2 Principal financial data and indicators prepared in accordance with International Financial Reporting standards (IFRS)

Units: RMB million

	As of 31 March 2017	As of 31 December 2016	Changes from the end of the preceding year to the end of the reporting period (%)
Total assets	1,478,917	1,498,609	(1.3)
Total equity attributable to owners of the Company	727,404	710,994	2.3

	Three	months	Changes over the same period of the
	2017	2016	preceding year (%)
Net cash generated from operating activities	13,276	34,285	(61.3)
Operating profit	25,435	13,027	95.2
Net profit attributable to owners of the Company	17,199	6,668	157.9
Basic earnings per share (RMB)	0.142	0.055	158.2
Diluted earnings per share (RMB)	0.142	0.055	158.2
Return on net assets (%)	2.36	0.94	1.42 percentage points

Total number of shareholders at the end of the reporting period	Total number of shareholder shares and 6,179 holders of		uding 575,729 holders	of domestic A				
Top ten shareholders								
Name of shareholder	rs Total number of shares held	Percentage (%)	Number of shares subject to pledge or lock-ups	Nature of shareholder				
China Petrochemica Corporation	al 85,792,671,101	70.86	0	State-owned share				
HKSCC (Nominees Limited ¹	3) 25,379,488,185	20.96	Unknown	H share				
	1,837,422,477	1.52	0	A share				
	425,075,019	0.35	0	A share				
	322,037,900	0.27	0	A share				
	143,920,994	0.12	0	A share				
	131,912,706	0.11	0	A share				
	91,105,218	0.08	0	A share				
	80,057,295	0.07	0	A share				
	78,296,296	0.06	0	A share				

2.2 Total number of shareholders and top ten shareholders at the end of the reporting period

Sinopec Century Bright Capital Investment Limited, overseas wholly-owned subsidiary of China Note 1 Petrochemical Corporation, holds 553,150,000 H shares, which is included in the total number of the shares held by HKSCC (Nominees) Limited.

2.3 Review of operating results

In the first quarter of 2017, the global economy recovered moderately, and Chinese economy got off to a good start with GDP up by 6.9%. International crude oil prices fluctuated within a narrow range, to which domestic refined oil prices were adjusted in a timely manner.

Focusing on enhancing growth quality, improving profitability and asset upgrading, the Company endeavoured to coordinate all aspects of work, mainly emphasising on cost reduction, market expansion, structural adjustments, consolidating growth basis and reforms, which resulted in notable good operating results. In accordance with ASBE, net profit attributable to equity shareholders of the Company was RMB 16.633 billion in the first quarter, up by 168.7% compared with the same period last year. In accordance with IFRS, net profit attributable to equity shareholders of the Company was RMB 17.199 billion, up by 157.9% compared with the same period last year.

Exploration and Production: The Company gave priority to high-efficiency exploration with efforts on enhancing progressive exploration and reservoir appraisal and made new oil discoveries in Shunbei area in Xinjiang, as well as new natural gas findings in Sichuan basin. In development, we adopted a profit-oriented approach, adjusting development activities and enhancing cost discipline. Our production of natural gas increased and Phase Two Fuling shale gas development project was progressed according to the plan. In the first quarter, the oil and gas production of the Company was 111.93 million barrels of oil equivalent, declined by 2.4%, out of which crude oil gasolin153(T285MCID 219/LTJETEMC (g)MC /P 4M248/Lang (en-US) BDC BT1.0 0 1 479.62 425.45 Tm[Exploration and Production Segment had an operating loss of RMB 5.764 billion, less than by RMB 6.762 billion compared with the same period last year.

Refining: The Company implemented market-oriented strategy, optimised resource allocation and managed to lower the purchasing cost of crude oil. We adjusted product mix and increased output of gasoline and kerosene with diesel-to-gasoline ratio further declining. We actively responded to challenges of abundant market supply by moderately increasing export of oil products and as a result, maintained our high utilisation rate. We brought our centralised marketing advantages fully into play to further improv*A*M-3(ov)11()-86(0 //P *A*MCID 210/Lang (en-US) **BDC** BT1 0 n-US) **BDC** BT1 0 0 1 479

development of emerging business of which transaction volume reached RMB 13.48 billion, up by 51.3% compared with the same period last year. The operating profit of Marketing and Distribution Segment was RMB 9.161 billion, up by 19.1% compared with the same period last year.

Chemicals: The Company fine-tuned its alignment among feedstock, facilities and product mix to raise profitability. We seised market opportunity of strong profitability from ethylene and ethylene derivative products, optimised operations of facilities, increased production of products well received in the market and high-value-added products, as well as enhanced R&D, production and promotion efforts on high-value-added products with specialty and new products as a percentage of synthetic resins reaching 61.1% and differential ratio of synthetic fiber reaching 88.2%. We implemented differentiated marketing strategies through bringing our advantages in distribution network into full play. In the first quarter, ethylene production reached 2.941 million tonnes, up by 4.2%, chemical sales volume was 18.592 million tonnes, up by 19.0% over the same period last year. The operating profit of Chemicals Segment was RMB 8.509 billion, up by 87.0% compared with the same period last year.

		For three-month period ended 31 March		Changes	
Operating data	Unit	2017	2016	(%)	
Exploration and production					
Oil and gas production ¹	million boe	111.93	114.68	(2.40)	
Crude oil production	million barrels	72.08	79.42	(9.24)	
China	million barrels	60.67	66.35	(8.56)	
Overseas	million barrels	11.41	13.07	(12.70)	
Natural gas production	billion cubic feet	238.35	211.36	12.77	
Realised crude oil price					

Summary of Principal Operating Results for the First Quarter

Realised crude oil price

			nonth period ed 31 March	Changes
Operating data	Unit	2017	2016	(%)
Total domestic sales of refined oil products	million tonnes	41.94	43.29	(3.12)
Retail	million tonnes	28.63	29.66	

3 Significant events

3.1 Significant changes in major items contained in the consolidated financial statements prepared in accordance with ASBE and the reasons for such changes.

	As of 31	As of 31	Increa	se/(decrease)	
	March	December			
	2017	2016	Amount	Percentage	Main reasons for changes
Items of	1			8	Wall reasons for changes
Consolidated	RMB	RMB	RMB		
Balance Sheet	million	million	million		
zalance show					

Items of	For three-month period ended 31 March		Increase	e/(decrease)		
consolidated cash	2017	2016	Amount	Percentage	Main reasons for changes	
flow statement	RMB million	RMB million	RMB million	(%)		
Cash received from returns on investments	357	3,120	(2,763)	(88.6)	Increase of recovery of entrusted loans in the first quarter last year.	
Net cash received from the disposal of subsidiaries and other business entities	0	2,027	(2,027)	(100.0)	Cash received from disposal of Jingtian Company in the first quarter last year.	
Cash paid for acquisition of investments	(1,668)	(11,934)	10,266	(86.0)	Increase of financial assets measured at fair value with the sum of RMB 11 billion in the first quarter last year.	
Other cash paid relating to investing activities	(6,925)	(5)	(6,920)	-	Increase of 3-month time deposits.	
Cash flows from financing activities	(5,131)	(14,208)	9,077	(63.9)	Decrease of mature debts during the reporting period.	

3.2 This quarterly results announcement is published in both Chinese and English languages. In the event of any inconsistency between the two versions, the Chinese version shall prevail.

By Order of the Board Chairman Wang Yupu 27 April 2017

4. Appendix

4.1 Quarterly financial statements prepared under China Accounting Standards for Business Enterprises

Consolidated Balance Sheet

as at 31 March 2017

	Units: million	Currency: F	RMB	Type: unaudited
Items	At 31 Mar	rch 2017	At 31	December 2016
Current assets:				
Cash at bank and on hand		135,050		142,497
Bills receivable		13,425		13,197
Accounts receivable		56,265		50,289
Prepayments		4,915		3,749
Other receivables		23,408		25,596
Inventories		159,934		156,511
Other current assets		19,702		20,422
Total current assets		412,699		412,261
Non-current assets:				
Available-for-sale financial assets		11,521		11,408
Long-term equity investments		120,161		116,812
Fixed assets		671,709		690,594
Construction in progress		123,242		129,581
Intangible assets		86,246		85,023
Goodwill		6,346		6,353
Long-term deferred expenses		13,274		13,537
Deferred tax assets		8,112		7,214
Other non-current assets		25,607		25,826
Total non-current assets	1,	066,218		1,086,348
Total assets	1,	478,917		1,498,609
Current liabilities:				
Short-term loans		29,748		30,374
Bills payable		6,039		5,828
Accounts payable		158,158		174,301
Advances from customers		95,104		95,928
Employee benefits payable		3,621		1,618
Taxes payable		44,431		52,886
Other payables		66,124		79,636
Short-term debentures payable		-		6,000
Non-current liabilities due within one year		36,750		38,972
Total current liabilities		439,975		485,543
Non-current liabilities:				
Long-term loans		67,858		62,461
Debentures payable		54,887		54,985

Balance Sheet

as at 31 March 2017

Units: million Currency: RMB Type: unaudit			
Items	At 31 March 2017	At 31 December 2016	
Current assets:			
Cash at bank and on hand	95,197	98,250	
Bills receivable	756	471	
Accounts receivable	34,493	38,332	
Prepayments	2,894	3,454	
Other receivables	49,366	45,643	
Inventories	38,358	46,942	
Other current assets	31,585	32,743	
Total current assets	252,649	265,835	
Non-current assets:			
Available-for-sale financial assets	297	297	
Long-term equity investments	270,484	268,451	
Fixed assets	360,387	373,020	
Construction in progress	47,315	49,277	
Intangible assets	7,802	7,913	
Long-term deferred expenses	1,745	1,980	
Deferred tax assets	1,123	-	
Other non-current assets	11,023	10,952	
Total non-current assets	700,176	711,890	
Total assets	952,825	977,725	
Current liabilities:			
Short-term loans	6,321	9,256	
Bills payable	2,814	2,761	
Accounts payable	64,973	75,787	
Advances from customers	2,546	2,360	
Employee benefits payable	1,443	312	
Taxes payable	27,718	32,423	
Other payables	106,288	113,841	
Short-term debentures payable	-	6,000	
Non-current liabilities due within one year	35,935	38,082	
Total current liabilities	248,038	280,822	
Non-current liabilities:			
Long-term loans	63,881	58,448	
Debentures payable	36,000	36,000	
Provisions	30,125	29,767	
Deferred tax liabilities	-	505	
Other non-current liabilities	2,461	2,607	
Total non-current liabilities	132,467	127,327	

Total liabilities		380,505	408,149
	:		
Share capital		121,071	121,071
Capital reserve	2	68,769	68,769
Other comprel	nensive income	339	263
Specific reserv	/e	653	393
Surplus reserves		196,640	196,640
Retained earnings		184,848	182,440
		572,320	569,576
Tota	equity	952,825	977,725
	5 A 77 14		

Wang Yupu Chairman

Dai Houliang *President* Wang Dehua Chief Financial Officer

(Legal representative)

Consolidated Income Statement

for the three-month periods ended 31 March 2017

Units: million Currency: RMB Type: unaudi			
Items	Three-month periods	Three-month periods	
items	ended 31 March 2017	ended 31 March 2016	
I. Total operating income	582,185	414,061	
II. Total operating costs	558,233	403,110	
Including: Operating costs	466,318	313,495	
Sales taxes and surcharges	58,169	55,101	
Selling and distribution expenses	12,429	11,869	
General and administrative expenses	17,911	18,621	
Financial expenses	827	1,825	
Exploration expenses, including dry			
holes	2,276	2,152	
Impairment losses	303	47	
Add: Loss from changes in fair value	-	(2)	
Investment income	3,944	1,375	
III.Operating profit	27,896	12,324	
Add: Non-operating income	416	371	
Less: Non-operating expenses	332	479	
IV. Profit before taxation	27,980	12,216	
Less: Income tax expense	6,297	3,181	
V. Net profit	21,683	9,035	
Attributable to:			
Equity shareholders of the Company	16,633	6,190	
Minority interests	5,050	2,845	
VI. Total other comprehensive income	(901)	1,424	
Items that may be reclassified			
subsequently to profit or loss (net of tax			
and after reclassification adjustments):			
Cash flow hedges	(570)	954	
Available-for-sale financial assets	(9)	1	
Share of other comprehensive income of			
associates and jointly controlled	4	22	
entities			
Foreign currency translation differences	(326)	447	
VII. Total comprehensive income	20,782	10,459	
Attributable to:			
Equity shareholders of the Company	15,904	10,468	
Minority interests	4,878	(9)	
VIII. Earnings per share:			
(i) Basic earnings per share (RMB)	0.137	0.051	

(ii)Diluted earnings per share (RMB)		0.137	0.051
Wang Yupu	ng Yupu Dai Houliang Wang Dehua		ang Dehua
Chairman	President	Chief Financial Officer	
(Legal representative)			

Income Statement

for the three-month periods ended 31 March 2017

τ	Units: million Currency:	RMB Type: unaudited
Itoma	Three-month periods	Three-month periods
Items	ended 31 March 2017	ended 31 March 2016
I.Operating income	210,822	168,063
Less: Operating costs	158,751	117,829
Sales taxes and surcharges	38,558	39,828
Selling and distribution expenses	585	731
General and administrative expenses	9,425	10,202
Financial expenses	635	1,210
Exploration expenses, including dry		
holes	2,190	2,152
Impairment losses	279	20
Add: Investment income	2,860	1,637
II.Operating profit	3,259	(2,272)
Add: Non-operating income	141	174
Less: Non-operating expenses	208	264
III.Profit before taxation	3,192	(2,362)
Less: Income tax expense	784	(557)
IV.Net profit	2,408	(1,805)
V. Total other comprehensive income	76	839
Items that may be reclassified subsequently to profit or loss (net of tax and after reclassification adjustments):		
Cash flow hedges	72	847
Share of other comprehensive income/(loss)		
of associates and jointly controlled entities	4	(8)
VI.Total comprehensive income	2,484	(966)
Wang Yupu Dai Houliang	Wa	ang Dehua
Chairman President (Legal representative)	Chief Financial Officer	

Consolidated Cash Flow Statement

for the three-month periods ended 31 March 2017 Prepared by: China Petroleum & Chemical Corporation

Cash received from borrowings		139,881	147,150
Sub-total of cash in	nflows	139,923	147,322
Cash repayments of	f borrowings	(144,028)	(157,930)
Cash paid for divid	lends, profits distribution		
or interest		(1,026)	(3,600)
Including:			
distribution of	dividends or profits to		
minority shareholders		(268)	(2,474)
Sub-total of cash outflows		(145,054)	(161,530)
Net cash flow from financing activities		(5,131)	(14,208)
IV.Effects of changes i	n foreign exchange rate	(55)	
V.Net decrease in cash	and cash equivalents	(13,484) (5,0	
Add:Cash and cash equivalents at 1 January		124,468	68,933
VI.Cash and cash equi	valents at 31 March	110,984	
Wang Yupu	Dai Houliang	Wang Dehua	
Chairman	President	Chief Financial Officer	

(Legal representative)

Cash Flow Statement

for the three-month periods ended 31 March 2017

Units: million Currency: RMB Type: unaudited			
Items	Three-month periods	Three-month periods	
	ended 31 March 2017	ended 31 March 2016	
I.Cash flows from operating activities:			
Cash received from sale of goods and rendering			
of services	249,135	200,810	
Refund of taxes and levies	38	281	
Other cash received relating to operating			
activities	5,170	6,597	
Sub-total of cash inflows	254,343	207,688	
Cash paid for goods and services	(166,951)	(120,444)	
Cash paid to and for employees	(7,290)	(7,913)	
Payments of taxes and levies	(58,535)	(53,848)	
Other cash paid relating to operating activities	(13,745)	(18,126)	
Sub-total of cash outflows	(246,521)	(200,331)	
Net cash flow from operating activities	7,822	7,357	
II.Cash flows from investing activities:			
Cash received from disposal of investments	3,961	1,704	
Cash received from returns on investments	1,497	6,243	
Net cash received from disposal of fixed			
assets, intangible assets and other			
long-term assets	490	507	
Net cash received from the disposal of			
subsidiaries and other business entities	-	2,027	
Other cash received relating to investing			
activities	543	219	
Sub-total of cash inflows	6,491	10,700	
Cash paid for acquisition of fixed assets,			
intangible assets and other long-term assets	(7,028)	(11,065)	
Cash paid for acquisition of investments	(4,390)	(14,899)	
Other cash paid relating to investing activities	(2,730)	-	
Sub-total of cash outflows	(14,148)	(25,964)	
Net cash flow from investing activities	(7,657)	(15,264)	
III.Cash flows from financing activities:			
Cash received from borrowings	50,244	64,441	
Sub-total of cash inflows	50,244	64,441	
Cash repayments of borrowings	(55,946)	(66,683)	
Cash paid for dividends or interest	(246)	(457)	
Sub-total of cash outflows	(56,192)	(67,140)	
Net cash flow from financing activities	(5,948)	(2,699)	
IV.Net decrease in cash and cash equivalents	(5,783)	(10,606)	

Add: Cash and cash equivalents at 1 January		98,250	46,453
V.Cash and cash equivalents at 31 March		92,467	35,847
Wang Yupu	Dai Houliang	Wang Dehua	
Chairman	President	Chief Financial Officer	

(Legal representative)

Segment Reporting

for the three-month periods ended 31 March 2017

Units: million Currency: RMB Type: unaudite			
14	Three-month periods	Three-month periods	
Items	ended 31 March 2017	ended 31 March 2016	
Income from principal operations			
Exploration and production			
External sales	17,119	11,542	
Inter-segment sales	19,104	10,413	
Subtotal	36,223	21,955	
Refining			
External sales	32,676	22,592	
Inter-segment sales	214,908	164,400	
Subtotal	247,584	186,992	
Marketing and distribution			
External sales	290,119	237,058	
Inter-segment sales	891	708	
Subtotal	291,010	237,766	
Chemicals			
External sales	93,725	58,251	
Inter-segment sales	13,084	8,893	
Subtotal	106,809	67,144	
Corporate and others			
External sales	134,245	74,389	
Inter-segment sales	99,064	59,029	
Subtotal	233,309	133,418	
Elimination of inter-segment sales	(347,051)	(243,443)	
Consolidated income from principal operations	567,884	403,832	
Income from other operations			
Exploration and production	1,797	1,409	
Refining	1,125	1,016	
Marketing and distribution	7,333	4,745	
Chemicals	3,793	2,712	
Corporate and others	253	347	
Consolidated income from other operations	14,301	10,229	
Consolidated operating income	582,185	414,061	
Operating profit/(loss)			
By segment			
Exploration and production	(5,717)	(12,458)	
Refining	16,292	13,115	
Marketing and distribution	9,007	7,653	
Chemicals	8,449	4,484	

Corporate and others	1,048	1,152
Elimination	(4,300)	(1,170)
Total segment operating profit	24,779	12,776
Investment income/(loss)		
Exploration and production	413	(397)
Refining	179	271
Marketing and distribution	547	232
Chemicals	2,400	1,115
Corporate and others	405	154
Total segment investment income	3,944	1,375
Financial expenses	(827)	(1,825)
Loss from changes in fair value	-	(2)
Operating profit	27,896	12,324
Add: Non-operating income	416	371
Less: Non-operating expenses	332	479
Profit before taxation	27,980	12,216

4.2 Quarterly financial statements prepared under International Financial Reporting Standards

Consolidated Income Statement

for the three-month periods ended 31 March 2017

Units: million Currency: RMB Type: una		
Items	Three-month periods	Three-month periods
items	ended 31 March 2017	ended 31 March 2016
Turnover and other operating revenues		
Turnover	567,884	403,832
Other operating revenues	14,301	10,229
Subtotal	582,185	414,061
Operating expenses		
Purchased crude oil, products and operating		
supplies and expenses	(438,807)	(287,801)
Selling, general and administrative expenses	(14,614)	(16,400)
Depreciation, depletion and amortization	(27,256)	(25,309)
Exploration expenses, including dry holes	(2,276)	(2,152)
Personnel expenses	(15,431)	(13,951)
Taxes other than income tax	(58,169)	(55,101)
Other operating expense, net	(197)	(320)
Total operating expenses	(556,750)	(401,034)
Operating profit	25,435	13,027
Finance costs		
Interest expense	(2,084)	(2,509)
Interest income	1,163	668
Foreign currency exchange income, net	94	16
Net finance costs	(827)	(1,825)
Investment income	52	35
Share of profits less losses from associates and		
joint ventures	3,892	1,515
Profit before taxation	28,552	12,752
Tax expense	(6,297)	(3,181)
Profit for the period	22,255	9,571
Attributable to:		
Owners of the Company	17,199	6,668
Non-controlling interests	5,056	2,903
Profit for the period	22,255	9,571
Earnings per share		
Basic earnings per share (RMB)	0.142	0.055
Diluted earnings per share (RMB)	0.142	0.055

Consolidated Statement of Comprehensive Income

for the three-month periods ended 31 March 2017

Prepared by: China Petroleum & Chemical Corporation

Units: million Currency: RMB

Consolidated Balance Sheet as at 31 March 2017 Prepared by: China Petroleum & Chemical Corporation Units: million

Total net assets	852,345	831,235
Equity:		
Share capital	121,071	121,071
Reserves	606,333	589,923
Total equity attributable to owners of the Company	727,404	710,994
Non-controlling interests	124,941	120,241
Total equity	852,345	831,235

Consolidated Statement of Cash Flows

for the three-month periods ended 31 March 2017

Units: million	Currency: RMB	Type: unaudited
	Three-month	Three-month
Items	periods ended	periods ended
	31 March 2017	31 March 2016
Net cash generated from operating activities(a)	13,276	34,285
Investing activities		
Capital expenditure	(14,278)	(17,681)
Exploratory wells expenditure	(906)	(1,479)
Purchase of investments, investments in associates and		
investments in joint ventures	(1,668)	(11,934)
Proceeds from disposal of investments and investments		
in associates, net	357	5,147
Proceeds from disposal of property, plant, equipment and		
other non-current assets	106	63
Decrease in time deposits with maturities over three		
months	(6,067)	(2)
Interest received	597	484
Investment and dividend income received	285	360
Net cash used in investing activities	(21,574)	(25,042)
Financing activities		
Proceeds from bank and other loans	139,881	147,150
Repayments of bank and other loans	(144,028)	(157,930)
Distributions by subsidiaries to non-controlling interests	(268)	(2,474)
Contributions to subsidiaries from non-controlling		
interests	42	172
Interest paid	(758)	(1,126)
Net cash used in financing activities	(5,131)	(14,208)
Net decrease in cash and cash equivalents	(13,429)	(4,965)
Cash and cash equivalents at 1 January	124,468	68,933
Effect of foreign currency exchange rate changes	(55)	(88)
Cash and cash equivalents at 31 March	110,984	63,880

Note to consolidated statement of Cash Flows

(a) Reconcili	ation of profit befo	bre taxation to net	cash generated from	operating activities
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	Three-month	Three-month
Items	periods ended	periods ended
	31 March 2017	31 March 2016
		

Operating activities

Segment Reporting

for the three-month periods ended 31 March 2017

Prepared by: China Petroleum & Chemical Corporation

Units: million Currency: RMB Type: unaudited Information of the company and its subsidiaries (the Group reportable segments is as follows:

Items	Three-month periods	Three-month periods
	ended 31 March 2017	ended 31 March 2016
Turnover		
Exploration and production		
External sales	17,119	11,542
Inter-segment sales	19,104	10,413
Subtotal	36,223	21,955
Refining		
External sales	32,676	22,592
Inter-segment sales	214,908	164,400
Subtotal	247,584	186,992
Marketing and distribution		
External sales	290,119	237,058
Inter-segment sales	891	708
Subtotal	291,010	237,766
Chemicals		
External sales	93,725	58,251
Inter-segment sales	13,084	8,893
Subtotal	106,809	67,144
Corporate and others		
External sales	134,245	74,389
Inter-segment sales	99,064	59,029
Subtotal	233,309	133,418
Elimination of inter-segment sales	(347,051)	(243,443)
Turnover	567,884	403,832
Other operating revenues		
Exploration and production	1,797	1,409
Refining	1,125	1,016
Marketing and distribution	7,333	4,745
Chemicals	3,793	2,712
Corporate and others	253	347
Other operating revenues	14,301	10,229
Turnover and other operating revenues	582,185	414,061
Result		
Operating profit/(loss)		
By segment		
Exploration and production	(5,764)	(12,526)
Refining	16,754	13,443
Marketing and distribution	9,161	7,690

Chemicals	8,509	4,551
Corporate and others	1,075	1,039
Elimination	(4,300)	(1,170)
Total segment operating profit	25,435	13,027
Share of profits / (losses) from associates and joint		
ventures		
Exploration and production	413	(406)
Refining	182	275
Marketing and distribution	532	219
Chemicals	2,397	1,111
Corporate and others	368	316
Aggregate share of profits from associates and joint		
ventures	3,892	1,515
Investment income		
Exploration and production	-	9
Refining	(3)	(4)
Marketing and distribution	15	13
Chemicals	3	4
Corporate and others	37	13
Aggregate investment income	52	35
Net finance costs	(827)	(1,825)
Profit before taxation	28,552	12,752

4.3 Differences between Consolidated Financial Statements prepared in accordance with the accounting policies complying with ASBE and IFRS (*unaudited*)

Other than the differences in the classifications of certain financial statements captions and the accounting

statements prepared in accordance with the accounting policies complying with ASBE and IFRS. The reconciliation presented below is included as supplemental information, is not required as part of the basic financial statements and does not include differences related to classification, presentation or disclosures. Such information has not been subject to independent audit or review. The major differences are:

(i) Government Grants

Under ASBE, grants from the government are credited to capital reserve if required by relevant governmental regulations. Under IFRS, government grants relating to the purchase of fixed assets are recognized as deferred income and are transferred to the income statement over the useful life of these assets.

(ii) Safety Production Fund

Under ASBE, safety production fund should be recognized in profit or loss with a corresponding increase in reserve according to PRC regulations. Such reserve is reduced for expenses incurred for safety production purposes or, when safety production related fixed assets are purchased, is reduced by the purchased cost with a corresponding increase in the accumulated depreciation. Such fixed assets are not depreciated thereafter. Under IFRS, payments are expensed as incurred, or capitalised as fixed assets and depreciated according to applicable depreciation methods.

Effects of major differences between the net profit under ASBE and the profit for the period under IFRS are analysed as follows:

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	Units: million Curre	ency: RMB Type: unaudited
Items	Three-month periods	Three-month periods
	ended 31 March 2017	ended 31 March 2016
Net profit under ASBE	21,683	9,035
Adjustments:		
Government grants (i)	28	29
Safety production fund (ii)	544	507
Profit for the period under IFRS	22,255	9,571

are analysed as follows:

Items	At 31 March 2017	At 31 December 2016
	853,607	832,525
Adjustments:		
Government grants(i)	(1,262)	(1,290)
Total equity under IFRS	852,345	831,235

4.4 Restatement of prior period financial statements

Pursuant to the

the Gaoqiao Petrochemical Co., Ltd. According to the JV Agreement, the Company and SAMC jointly set up Gaoqiao Petrochemical Co., Ltd. for RMB 100 million in cash in 2016. Subsequently, the Company subscribed capital contribution with the net assets of Gaoqiao Branch of the Company and SAMC subscribed capital contribution with the net assets of Gaoqiao Branch of SAMC. The capital contribution

voting rights and became the parent company of Gaoqiao Petrochemical Co., Ltd.

As Sinopec Group Company controls both the Group and SAMC, the non cash transaction described above between Sinopec and SAMC has been accounted as business combination under the common control. Accordingly, the assets and liabilities of Gaoqiao Branch of SAMC have been accounted for at historical cost, and the consolidated financial statements of the Group prior to these acquisitions have been restated to include the results of operation and the assets and liabilities of Gaoqiao Branch of SAMC on a combined basis. The Group's operating results for the three months ended on 31 March 2016, which were disclosed in previous years, has been restated accordingly.